

How to do business with Petrobras

For suppliers



FPSO P-68

Why do business with Petrobras?



Petrobras, a Brazilian integrated energy company, is a global leader in the exploration and production of oil and gas in deep and ultra-deep waters. The company operates across the entire energy chain, including Exploration and Production, Refining, Distribution, and Commercialization activities.

With over 70 years of history marked by major discoveries resulting from high Investments in research and innovation, Petrobras has established itself as one of the largest oil companies in the world. In 2024, Petrobras reached total oil and natural gas production of 2,7 million barrels of oil equivalent per day (boed).



US\$ 2,7 million
barrels of oil equivalent
per day



Our drivers for the supplier market

RELATIONSHIP

- Active listening
- **Strengthening of the local supplier base**
- Integrated view of the supply chain and predictability

INNOVATION

- New technologies for production development and asset integrity
- Low-carbon solutions

ESG (ENVIRONMENTAL, SOCIAL AND GOVERNANCE)

- Diversity, equity, and inclusion in contracting
- Market training (ESG knowledge trail)
- Financing solutions (Mais Valor e Progredir)

QUALITY AND HIGH PERFORMANCE

- Timely fulfillment of agreements
- High level of performance and local support
- Recognition

HUMAN RIGHTS

SAFETY

COMPLIANCE



Our investments

In november 2024, Petrobras' Board of directors approved the Strategic Plan 2050 and the 2025-2029 Business Plan, with an investment of US\$ 111 billion over the next five years, a 9% increase compared to the value set in the previous plan.

The investment will be allocated to areas such as Exploration, Refining, Natural Gas, and Low-Carbon Energy, with an emphasis on refining modernization, and the production of sustainable fuels, reaffirming Petrobras' relevance in energy supply and in Brazil's economic development.



investment over the
next five years

US\$ **111**
billion



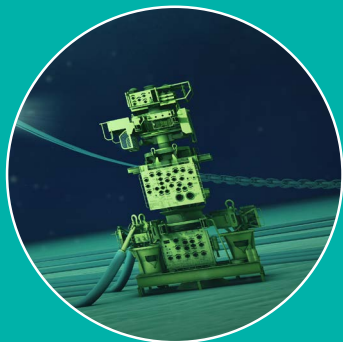
Operational continuity

In addition to the investments foreseen in the Business Plan, Petrobras' solid operational structure, comprising 56 offshore platforms, 10 refineries in operation, 36 owned terminals, 7.768 km of pipelines, among other assets, requires a wide range of services, materials, and equipment to ensure operational continuity.

In 2024, Petrobras contracted the equivalent of approximately **US\$ 35 Bi** distributed across categories of goods and services, from operational to strategic.



US\$ 35 billion
contracted in 2024



What goods, services and solutions do we contract at Petrobras?

CATEGORIES

According to Petrobras' Business Plan, we can highlight some examples of contracting demands based on their complexity:

STRATEGIC



Floating Production Storage and Offloading- FPSO



Wet Christmas Tree (WCT)



Helicopter Chartering



Support Vessels Chartering



Drilling Rigs Chartering

CRITICAL



Seismic Processing



Submersible Centrifugal Pumping (SCP)



Chemicals and industrial gases



Flare System

OPERATIONAL



Power electrical cable



Ball valves



Industrial Electrical Installation and Maintenance

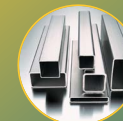


Building Maintenance

SIMPLIFIED



Construction tools



Sheets, plates, billets, and metal profiles



Office supplies



Paints and varnishes

Registration process

Petrobras' Supplier Registration for Goods and Services includes all companies interested in participating in our procurement processes. Through the registration, we assess the suppliers' economic and legal status in advance, ensuring agility and efficiency in the procurement processes.

Once registered as a supplier, the company has a complete view of the opportunities across the segments in which Petrobras operates. Access Petronect now and begin your registration process!



Create your profile to access Petronect



Fill in the form with your company's identification data



Answer the evaluation questionnaire



Check the results



Certificate issuance

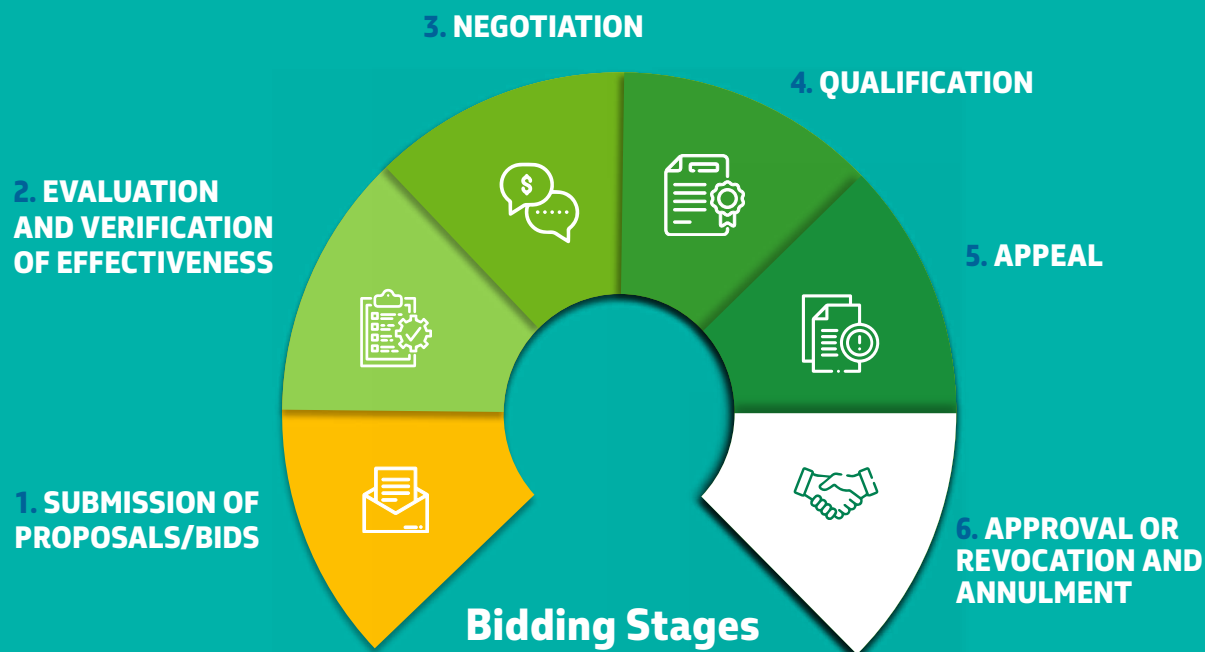


Get your Registration Certificate now (CRC)!



Procurement process

As a state-owned company, we are subject to the Law No. 13.303/2016, which establishes that procurement processes must be carried out through public bidding, promoting supplier participation and transparency in bidding procedures.



Petronect

Petrobras carries out its procurement processes by Petronect, the largest B2B marketplace in Brasil for the oil and gas sector, with an **annual transaction volume of approximately US\$ 50 billion**. With certifications and encryption resources, Petronect ensures secure, confidential operations with fast customer service.

Petronect

www.petronect.com.br



50 US\$ **billion**
annual transaction volume

Requirements and criteria evaluated



In order to verify if suppliers meet the necessary requirements, we evaluate the following criteria:



LEGAL

Verification of the company's legal and fiscal compliance.



ECONOMIC-FINANCIAL

Economic-financial status (Net Worth and Liquidity and Leverage levels).



TECHINICAL AND HSE

Ability to meet technical requirements and Health, Safety, and Environment (HSE) requirements.

According to the scope to be executed



ATTENTION

To be eligible to provide services in Brazil, it is mandatory for the supplier to set up a company in the country.

Stay tuned for the opportunities on our portals

www.petronect.com.br/en



***Demands for
Goods and
Services***



Petronect

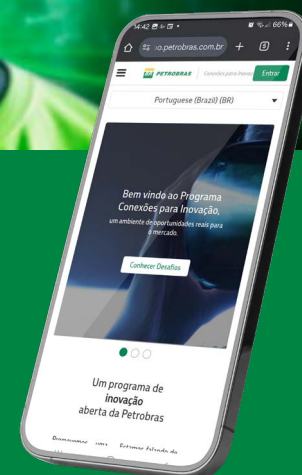
www.conexoes-inovacao.petrobras.com.br/en



***Technological
Innovation
challenges***



**Petrobras
conexões
para inovação**



Partnerships with Brazilian companies



Petrobras conducts pre-qualification processes in order to qualify suppliers for its complex bidding processes.

These processes provide visibility of pre-qualified companies and encourages partnerships between Tier 1 and Tier 2 suppliers.

These partnerships foster value generation and businesses opportunities once they:



Access Petronect now and check the list of pre-qualified companies

www.petronect.com.br



increase responsiveness, operational agility, performance levels, and local support.



optimize logistics costs.



bring more security to the supply of materials.



facilitate compliance with **regulatory requirements (local licenses and certifications)**.



minimize greenhouse gas (GHG) emissions associated to transportation and distribution.



strengthen the local supplier base, generating **a positive impact on society and the economy.**





Petronect Support Service



**Contact Us and
Videoassistance**

www.petronect.com.br



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ENGLISH *PRESS OPTION 1

Supplier Channel

Also access Petrobras' Supplier Channel to obtain additional information about our contracting rules, supplier registration, compliance, and the operation of contracts and bidding processes.

www.canalfornecedor.petrobras.com.br



Supplier Channel

**Petrobras Suppliers
Collaboration Hub**

Exclusive channel for supplier service during the OTC 5–8 MAY 2025

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